



THE COMPLETE RESOURCE FOR ALL YOUR RUG AND CARPET NEEDS SINCE 1886

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*The company founder, Siragan Kent Costikyan, migrated to the United States in 1884 to continue his studies at Colgate Academy in Hamilton, N. Y. with the intention of becoming a minister.*

*When a New York dealer forfeited payment of rugs from his family's business in Constantinople, he was instructed to reclaim the shipment. Siragan Kent sold the Orientals to faculty members at Colgate Academy. The interest and demand for similar rugs inspired a shift in his professional direction.*

*In 1886 Siragan Kent Costikyan established the importing firm of Costikyan Freres in Rochester, New York. In 1900 he dissolved the importing firm and founded Kent Costikyan, Inc. in New York City.*

*The house that Siragan Kent Costikyan built was renowned for its collection of museum quality period carpets as well as its selection of 19th and 20th century carpets from the Mid East, Far East and European continent. He also created a division which handled fine carpeting manufactured both in the United States and abroad.*

*Clarke followed in his father's footsteps after his graduation from Yale College in 1925. Both were highly respected experts in their field. Clarke was the outside consultant for both Parke-Bernet Galleries and the U.S. Customs for over twenty years.*

*The Costikyan heritage was passed on to June Costikyan, Clarke's daughter and subsequently*

*her son, Phillip. Both were trained by Armenian artisans who were employed for over 50 years in the family business.*

*Phillip inherited his family's restoration facility and along with his mother, continued to service the Kent-Costikyan clientele as well as the younger generation of collectors of fine antiques, modern carpets and decorative floor coverings.*

*Under Phillip and June Costikyan's supervision, Restoration by Costikyan™ is regarded as New York City's, and America's, foremost expert on the care and restoration of fine floor coverings.*

*Restoration by Costikyan™ has expanded its service to include all hand made and machine made products.*



Siragan Kent Costikyan



Clarke Costikyan



June Costikyan



Phillip Costikyan



**RESTORATION**



**CLEANING**



**SERVICE**



**COSTIKYAN™ BOND**

**RESTORATION**

Your rug is constantly exposed to excessive light, dirt and insects. It may have been weathered by household traffic, chewed by a cocker spaniel, or just too close to the fireplace. Whatever the damage, we will recreate the original beauty of your cherished possessions and antiques. Our services range from minor repair to complete restoration. Using techniques spanning three centuries, we've made perfectionism and attention-to-detail a family tradition.

**CLEANING**

You'll be amazed at what a proper cleaning can do and fascinated by what it takes to perfect the right technique. Our in-house staff of artisans will restore your carpets, rugs and tapestries to their authentic colors and original beauty.

**SERVICE**

We also offer our customers a pick-up and delivery service in our own trucks. In-house examinations and estimates are available upon request.

**COSTIKYAN™ BOND**

Costikyan™ Bond is an advanced stage liquid fluoropolymeric treatment designed to protect fabrics and carpets from water borne, oil borne and soil borne mediums. This product comes with a lifetime guarantee.



## RESTORATION SERVICES

### Blocking/Stretching, Tinting & Touching up, Patching & Reweaving, Reshaping, Binding and Fringing

#### Tinting & Touching up

Worn and faded areas can be further disguised by hand-tinting the design with a colorfast dye.

#### Blocking/Stretching

Rugs are tacked down flat, misted with water and dried to their natural shape.



#### Stain removal/Color bleeding removal

We have on staff a chemist who can remove and/or reduce all kinds of stains and color bleeding regardless of the circumstances.



#### PATCHING, REWEAVING & LATEXING, BINDING, FRINGING & SEAMING



The areas of the rug that sustain the most wear and damage are the edges and borders. They are identified as "Fringe & Binding". Whether a rug is machine made or hand made, these areas probably will require some repair eventually.

Costikyan has developed many techniques that effectively repair and restore the delicate and intricate workmanship of these

areas. Keep in mind edges and borders are critical to a rug's integrity. When damage is evident, immediate restoration is the most practical and economical solution.

Our highly skilled artisans tint, patch, reweave and bind-and-fringe, to restore every kind of rug to its original splendor. Foundations are reconstructed on a loom. This involves repiling the face and match-

ing the existing designs, colors and fibers. Matching patterns are taken from remnants. A patch is cut to fit the hole and then hand-stitched into place. These can be either preserved or replaced through hand weaving using a wrapping stitch.

Our expert restorers faithfully conserve and reweave any type of antique and contemporary rug to its original beauty.





## PROFESSIONAL CLEANING OF CARPET AND UPHOLSTERY IN OUR HOUSE...OR YOURS



Dirt particles can make the silk or wool fibers brittle and more sensitive to damage. Washing the rug releases these particles and helps restore the fiber's dexterity and luster.

A rug responds to humidity in the environment, to light and to temperature. And, like your skin, the fibers must be cleaned a certain way.

We keep in mind the type of dirt, the type of fiber, the color fastness of the dyes, and the strength of the cleaning agents we use.

Our shampoo machine deep cleans an Oriental pile rug. A tool injects a rinsing agent and extracts into a vacuum all in one step.

We have customized our cleaning techniques to protect fine in-house wall-to-wall carpeting and upholstery.

Our in-house service also includes cleaning of the most sensitive upholstered silk, cotton and wool fabrics by certified technicians.





**EXPERT SUPERVISION, QUALITY CONTROL AND SERVICE**



***“Voted by New York Magazine as the best cleaning service in New York Metro area.”***

Left: Mr. Costikyan reviews the reweaving of an Oriental carpet by a restorer, surrounded by tables on which carpets of various origins are placed for restoration of ends, binding and reweaving.



Lower left: Mr. Costikyan and a member of his staff of carpet restorers are inspecting a fine antique Serapi carpet. We are able to discover all flaws by thoroughly examining every rug that enters our facility and we are able to prescribe the best possible treatment.

Right: The Costikyan fully computerized carpet information center. Every rug and carpet examination report, graphic details and work in progress are immediately available.





#### COSTIKYAN TRUCKS ARE EVERYWHERE...INSURING PROMPT PICK-UP AND DELIVERY

We come to your house and carefully examine your rug. There is no obligation for this examination and estimate on repair.

To remove and relay rugs without injuring either the rug or your fine furniture requires well-trained drivers and layers. Unloading and loading at our warehouse is done entirely indoors.

Rugs are protected from weather conditions and theft. Our own trucks pick up and deliver over the greater metropolitan area. And we service areas as far north as Massachusetts and as far south as Florida.

When your rugs are first received in our fireproof warehouse they are inspected and valued. There are three elements to inspecting a rug: An expert records his observations on the inspection report. An assistant points out problems and needs. A photographer takes images of the problem areas in every rug we receive.





## COSTIKYAN™ BOND

**ACCIDENTS HAPPEN. BUT IF YOUR RUG IS TREATED WITH COSTIKYAN™ BOND, THE STAIN, AS PICTURED BELOW, WIPES OFF COMPLETELY.** Costikyan™ Bond premium rug protection preserves the original beauty of your rug investment. Costikyan™ Bond is a technological breakthrough. It is a stain repellent and soil release system that penetrates deep into rugs and carpets, actually binding to the fibers for superior and long lasting protection.

Costikyan™ Bond is an advanced stage liquid fluoropolymeric treatment designed to protect fabrics and carpets from water borne, oil borne and soil borne mediums.

Costikyan™ Bond is not a surface coating. It is an example of the latest chemical technology using cross linking of fluoropolymers to fibers. Each fiber is impregnated with millions of "string like" fluor chemical umbrellas that surround each fiber in a protective barrier. The protection does not readily break down with use or cleaning, thus giving a long lasting protective affinity to the fiber structure.

All Costikyan™ Bond applications can be done prior to installation at our warehouse facility or after the carpet has been delivered/installed at your residence. Either way, Costikyan™ Bond will provide the most effective way of repelling domestic soiling.

Costikyan™ Bond has been tested in accordance with accepted industry methods to

evaluate its performance and safety both alone and in comparison with other known products.

When you purchase a Costikyan™ Bond application you are purchasing the most comprehensive protection plan possible for your fine textile or carpet. You will be receiving the industry's leading fiber protectant with a full service plan.

- Seals against water, oil and alcohol stain
- Reduces wear and tear on fibers
- Quick drying (10-30 minutes)
- Acts as a disinfectant
- Environmentally safe
- Protects longer than any other fiber protectant
- Resists fading
- Provides static control
- Non-toxic and hypoallergenic
- Non-flammable, non-combustible formulation



Costikyan™ Bond is a technological breakthrough. It is a stain repellent and soil release system that penetrates deep into rugs and carpets, actually binding to the fibers for superior and long lasting protection. Accidents happen. But if your rug is treated with Costikyan™ Bond, the stain, as pictured left, wipes off completely.



### COSTIKYAN PADDING



**OUR PADDING IS OF THE HIGHEST GRADE AND CAN LAST AS LONG AS YOUR CARPET.**

Fine padding not only makes a rug more comfortable, it supports and preserves its structure, reduces wear and extends its life.

There are many grades of padding: just ask our staff for their recommendation.

### FACTS ABOUT RESTORATION BY COSTIKYAN™, LTD.

- Restoration by Costikyan™, Ltd. has been in the rug and carpet service industry since 1886. Each and every rug we work on has its own file with job notations. We take a digital photograph of every flaw and keep it on file. These photos may be e-mailed to our customers for discussion on repairs and/or cleaning.
- We employ our own company trucks to make on time pick-ups and deliveries. All of our drivers and on-premise technicians wear Costikyan uniforms so there is never any question that they work for Costikyan.
- We employ our own crews to handle on premise cleaning of wall-to-wall carpeting and the careful moving of our customers' furniture.
- We employ our own mechanics for on-premise repairs and installations.
- We employ expert rug inspectors who travel the tri-state area to inspect, consult and give estimates on our work, free of charge.
- We have a wide range of expertise that covers everything from wool machine made products to antique floor coverings.
- Our customer service department handles all inquiries, communicates all issues and arranges timely scheduling for pick-ups and deliveries. No work will commence without a customer's full knowledge and agreement on every aspect of the assignment. Work will be inspected and approved before it is delivered to the customer.
- Our fiber protection products, not available elsewhere, have been developed to ensure the vitality and long life of the fine carpets we clean, restore and sell.
- Costikyan handles approximately 14,000 units per year and has a .05% return from dissatisfied customers. We re-service these customers to their complete satisfaction. Costikyan has only two or three damage claims per year attributed to our servicing, and we pay full replacement value. This is the way we guarantee our work and these customers continue to do business with us.
- Clearly our company procedures and policies set Restoration by Costikyan™, Ltd. apart from other companies in the rug and carpet service business.



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